



Rewards for Words

The right conversation,
at the right time, could earn
you up to **£465**

– so its time to get talking!

What Services are on offer?

Additional ISO certifications are always going to be valuable and important for our customers' businesses. But, thanks to the fantastic companies within our group, we have a wide range of complimentary services on offer too:



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- ISO Certification
 - GDPR Compliance
 - Cyber Essentials



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- Human Resources
 - Health and Safety
 - Employment Law

* Depending on the size and needs of the organisation it will be assigned to the appropriate group member for contact.



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- [PAT Testing](#)
 - Fire Extinguisher Services
 - Emergency Lighting Testing
 - [Fixed Wire Testing](#)
 - Fire Alarm Service



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- [Fire Risk Assessment](#)



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- [SMAS Accreditation](#)



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- [Asbestos Management Survey](#)

The Rewards

If personal fulfilment from helping our customers grow and improve their business is not enough, then you'll be pleased to hear that QMS still offer the most lucrative reward scheme within the Citation Group.

Here is a detailed breakdown of your potential earnings.



Service	Deal Value	Lead Reward	Deal Reward
ISO/GDPR/ HR/EL/H&S (New Contracts)	£1,500 - £5,000	£15	£200
	£5,001 - £7,500	£15	£250
	£7,501 - £10,000	£15	£300
	£10,001 - £15,000	£15	£350
	£15,001 - £20,000	£15	£400
	£20,001+	£15	£450
ISO Upgrade*	£500+	£30	£0
All other Service (including QMS Connect)	£500+	£15	£0

*Please note that these rewards are paid via payroll.

The Referral Process

To ensure your lead is approved and our customers receive a great service, at all times, it is important that you are clear and transparent while taking the following steps:



STEP 1

Create interest



STEP 2

Explain process
and cost*



STEP 3

Gain consent to refer



STEP 4

Complete web form:
qmsuk.com/staff-referral

* If you did not discuss the potential cost of services, please note this on the referral form.

How do I track the progress of my referral?

When you submit the web referral form a lead will be automatically created within Salesforce for immediate contact by the relevant sales team.

On the first day of the next calendar month; a report is generated, from Salesforce, by the QMS Marketing Team. This report will show the progress of all employee referrals received and is shared with all employees via Jostle. Rewards are then paid via your BreadCard** within 10 working days.

** Employees that do not have a Bread Card will either be contacted to set up a new card or paid via payroll.



See what you could earn - start referring today!

Whether talking over the phone or meeting customers face-to-face, we are surrounded by opportunities to help them. So why not take the lead, as their trusted business advisor, and try mentioning just a few of the different ways we can help them.

Ready to go?

To make a referral, for any of
the services listed, please visit:

www.qmsuk.com/staff-referral

IMPORTANT NOTE: All employee referrals MUST go through the QMS referral form. Where a service is not provided by QMS, you will be redirected to the appropriate form.

